



**CV DES NOUVEAUX ADMINISTRATEURS
ASSEMBLEE GENERALE DU 13 MAI 2009**

Gari Owen, Consultant in Security and Defence

Since 2003, Gari has been a consultant to Government and Industry in the fields of Defence, Security and Program Evaluation. From 1973-2003, he worked for the UK Government in research and development, international programmes and identifying new requirements. From 1987-1990, he served as a science and technology liaison officer at the British Embassy, Washington DC. Gari Owen was educated at the University of Wales and hold a B.Sc. in Physics (1970) and M.Sc. (1972) and Ph.D. (1974) in Chemical Physics.

Mark PFEIFFER, Chief Visionary Officer at SAIL LABS Technology AG

Mark P. Pfeiffer, the Chief Visionary Officer of SAIL LABS, can draw from long experience in the OSINT and SIGINT field, holding clearances and knowledge of national and international government organizations. His main regional responsibilities are Northern America, Middle East, Asia, Oceania and Northwest Africa.

He joined SAIL LABS in 2003 and has built up the governmental partner network and business (Vice President of Business Development Government Solutions). He was educated in Germany and the United States in economics and holds a degree specialized in media marketing. 1994 he established a consultancy firm with offices in North America and Europe which was focused on marketing and communication within the defense, media and IT markets, clients included Canon, American Express, Bavarian Broadcasting Network, Lufthansa Technics. 1999 he sold the firm and was later employed by Alcatel, Inside Internet AG and Avitech.

Aside of his employment at SAIL LABS he lectures at the University of Applied Sciences and others. He consults several governments and the European Commission in the field of counterterrorism, Open Source Intelligence, aviation and is head of the technology gaps working group within the EUROSINT Forum, which is heavily supported by the European Commission and most intelligence services in Europe and the rest of the world.

Chris PALLARIS, Head of OSINT, International Relations and Security Network (ISN) Center for Security Studies (CSS) ETH Zurich

Chris has served as Executive Editor of the ISN's news and information services for five years. The ISN is one of the largest International Relations and security-related information services on the web. Chris is currently Head of OSINT at ISN; oversees the development of strategic initiatives and OSINT-related activities on the national and international level.

- Has a decade of experience as a journalist and editor
- Has led an international team of 20 editorial staff dedicated to the collection,



management and distribution of open source information on a broad range of IR and security-related issues

- Remains updated through his professional activities, as well as his efforts on behalf of various working groups and associations including the EUROSINT Forum
- Has provided training and consulting in the fields of open source intelligence and information and knowledge management to both public and private sector organizations in Europe
- Has worked closely with security professionals and policymakers in the Swiss federal administration to define and address the information and training needs of government staff.

François DESCHAMPS, Business Development, Oxford Analytica

Depuis 1996 François travaille chez Oxford-Analytica et est en charge des zones Europe et CEI pour le business development. Oxford Analytica est un organisme indépendant, société privée fondée en 1975 afin d'apporter une analyse de l'évolution au monde des affaires et des chefs de gouvernement des meilleurs experts disponibles érudit.

Auparavant, François a travaillé 5 ans chez plusieurs armateurs ainsi qu'à la Chambre de Commerce Française en Italie.

François est diplômé de l'Ecole de Management de Lyon (EM Lyon) et d'une licence de sciences économiques.

Edward HOBBS, Director, Hawk Associates Ltd

Based in London & Paris, Edward represents Hawk in the EUROSINT Forum and has participated since its inception. He is responsible for managing Hawk projects at the EU level, for MoD and key accounts (including DGA, FMV, UK MoD, Thales, BAE Systems and Finnmecanica) and the Hawk IBN (International Business Network), a secure network for gathering and distributing information and analytical expertise. After ten years experience in the aerospace, defence and security sectors, Edward played a key role in creating HawkOSS, a division of Hawk that specialises in open source code development and Enterprise Web 2.0 applications for strategic intelligence needs. He has run several client workshops and training programs for a highly targeted audience related to Government and Corporate OSINT implementation, Web 2.0 use behind the corporate firewall and Information Warfare. With an ability to converse in English, French and Spanish, his communication skills have led to a solid global, sector-specific, contact network, augmented through active participation in a number of specialised industry conferences and trade-shows.